



Continuous Security  
Intelligence™

DATASHEET

# EiQ Networks Alliance Program

The EiQ Alliance Program offers MSPs and VARs unparalleled opportunities to grow their portfolio of security services and generate additional revenue.



For more information or to  
request a demo, visit  
[www.eiqnetworks.com](http://www.eiqnetworks.com)

EiQ delivers industry-leading services that combine the expertise of our certified EiQ security analysts along with proven processes based on industry best practices and best-of-breed technologies to meet your customers' IT security and compliance objectives.

The EiQ Alliance Program is designed to help you succeed. Our all-inclusive, transparent subscription-based pricing allows you to generate new, recurring revenue streams. We offer the expert assistance of our own sales organization to help position and present our services to your customers. In addition, you will gain access to our Partner Portal that features easy deal registration and co-branded materials, and other resources to assist in building your success.

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## Key Benefits



### EXPAND SERVICES

Drive additional revenue and complement your existing security and compliance offerings



### START QUICKLY

Get started quickly with no investment or minimum upfront revenue commitment required



### GENERATE RECURRING REVENUE

Enjoy predictable recurring revenue through our affordable subscription-based licensing model

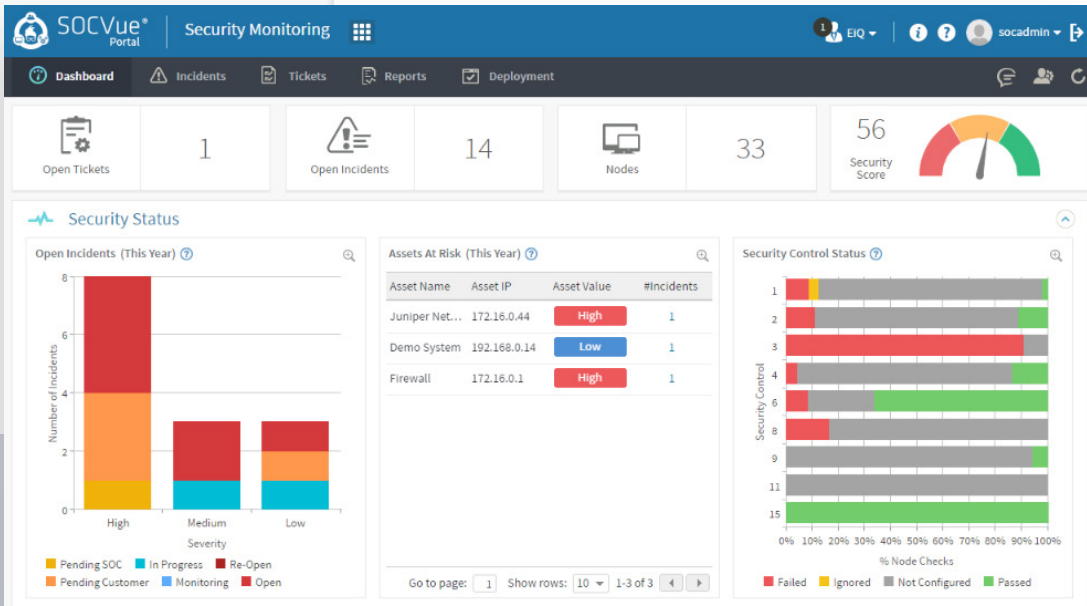


### GROW PIPELINE

Develop pipeline with sales enablement and co-branded marketing materials

## About EiQ's SOCVue Service

The SOCVue® hybrid security as a service offerings complement other networking and security solutions in place and provide incident details including cause, impact, and recommended remediation guidance. With SOCVue, you no longer need to dig through thousands of security events or analyze raw log files to determine what is happening on the clients' network and what to do about it. This information is centralized and presented in our simple-to-use, multi-tenant SOCVue Portal, which Partners can access to view all relevant customer data and interface with EiQ's SOC team.



Access your security monitoring data anytime, anywhere, with the SOCVue Portal.

With EiQ's Alliance Program You Will:

- Benefit from deal registration and protection
- Meet your customer's specific needs and environment with customized deployment
- Gain visibility into clients' real-time security status through EiQ's multi-tenant portal
- Deliver the best possible customer experience through co-management of service



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## EiQ's Approach

Over the past 15 years, EiQ has deployed its security platform in a variety of environments, from SME to Enterprise. We understand the challenges these organizations face managing, maintaining, and getting actionable data from Log Management/SIEM and vulnerability management solutions on an ongoing basis. That's why we created our SOCVue services.

Today, we help organizations implement proactive security programs based on industry best practices and provide continuous security monitoring, threat detection, compliance automation, and vulnerability management, all at a fraction of the cost of alternate solutions.

The screenshot shows the SOCVue Portal interface. At the top, there's a navigation bar with 'SOCVue Portal', 'My SOC', and user information. Below that, a 'My Tickets' section contains a table of tickets. The table has columns for Customer Name, Subject, Priority, ID, Created Date, Assigned To, Status, Category, and Last Updated On. The tickets listed include various DNS server issues and Windows patches. To the right of the table is a 'Ticket Summary' panel for the selected ticket, showing details like Subject, Vulnerability Name, Status, Severity, and ID. Below the summary is a 'Recently Viewed' section with a list of other tickets and their IDs.

Customer Name	Subject	Priority	ID	Created Date	Assigned To	Status	Category	Last Updated On
EIQ	[EIQ16-V36] - DNS Server	High	EIQ16-V36	08-18-2016 13:17:56	levsyukov	Open	Vulnerability	08-18-2016 13:17:55
EIQ	Reconfigure DNS Server	Low	URGSYBD0TB1S	06-02-2016 10:05:21	CustomerA	Closed	Vulnerability	06-02-2016 10:24:32
EIQ	Configure DNS server	Low	1HBAGDYR02FCH	06-02-2016 10:03:30	socadmin	Closed	Vulnerability	06-02-2016 10:21:53
EIQ	Reconfigure the DNS ser	Low	1HBAGDYR02FCG	06-02-2016 10:02:17	CustomerA	Closed	Vulnerability	06-02-2016 10:19:41
EIQ	Recommended workar	High	TRRC213RQ40M	06-02-2016 09:59:18	CustomerA	Open	Vulnerability	07-28-2016 02:53:08
EIQ	Critical Windows Patch f	High	1IUW0MP244QWL	06-02-2016 09:56:40	CustomerA	Open	Vulnerability	06-02-2016 09:57:59
EIQ	Apply Microsoft hotfix	High	SKXX6RG94M5S	03-22-2016 03:46:10	seadmin	Closed	Incident	04-06-2016 09:10:15
EIQ	Apply patch for privileg	High	TO1R5DPEX0S1	03-11-2016 16:15:38	CustomerA	Closed	Vulnerability	04-07-2016 09:15:44
EIQ	Patch vulnerability in Wi	High	TO1R5FP16K0O	03-11-2016 16:13:59	CustomerA	Closed	Vulnerability	03-28-2016 09:41:32
EIQ	Patch Win 2008 Server w	High	TO1R5DPEX0S2	03-11-2016 16:12:27	CustomerA	Pending	Vulnerability	03-15-2016 10:28:42

Use the SOCVue Portal to see what is happening in your IT environment, including cause, severity level, affected systems, impact, and remediation guidance.

## About EiQ Networks

EiQ, a pioneer in **hybrid security as a service**, is transforming how mid-market organizations build enterprise-class security programs. Acting as an extension of our customers' IT teams, EiQ provides continuous security operations based on best-of-breed technology at a fraction of the cost of alternate solutions. EiQ is a trusted advisor to organizations that need to improve their IT security and compliance posture and protect against cyber threats and vulnerabilities.

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